





**Don't Stand In-Line!  
ORDER ON-LINE!!**

**We help you Grow your  
*To Go ,Catering & Delivery* business**

**USING OUR VIRTUAL MARKETING DEPARTMENT**

**V**Takeout.com  
VIRTUAL ORDERING

**Online Restaurant Ordering  
Software**

## Did You Know:

- According to the National Restaurant Association, **58%** of Restaurant Sales Are Take Out.
- One out of three consumers have used curbside takeout at a tableservice restaurant.
- **45% of 25-to-34-year-olds** have used the Internet to find out information about a restaurant they have not patronized before.



- **Get Online!** *Visibility is no longer a simple matter of snagging a Grade A location. R&I's New American Diner Study finds that an Internet presence can make a big difference in driving traffic.*
- Case in point: 40% of Americans have visited restaurant Web sites in the last year to look at menus, and **28%** have used the Internet to select a restaurant to dine at or to **order food** from in the last year.
- **November 2005** Who Is the New American Diner?



## Papa John's Offers Online Ordering

- According to the company, approximately 75% of Papa John's online orders are from repeat customers. Customer research and feedback have shown that customers prefer ordering via the internet because they like seeing the entire Papa John's menu, being able to progress at their own pace and being in control of their ordering process.
- [FE&S](#) — [Editorial Archives](#) — [2002](#) — [February](#) — Chain Report

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Pizzeria Franchising Guide  
Sponsored by Papa John's  
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**Advanced Search**

**the SelfService & Kiosk Show**   **ORLANDO**   **FEB 13-14**

**News**   [printable version](#)   [E-mail this article](#)

**Papa John's online ordering now available 24/7**

28 March 2006

LOUISVILLE, Ky.—[Papa John's](#) customers who order online are now able to order 24 hours a day every day and as far as 21 days in advance.

According to a news release, the "plan ahead" service is a first in the pizza industry first. The company said its own research showed many of its online customers preferred to order in the morning or shortly after arriving at work to take care of their meal planning for the day.

"Before launching this 24/7 platform, online ordering was only available during restaurant operating hours, generally 10 a.m. to 12 midnight eastern time, putting us out of reach for our customers at a time when they might be thinking of placing a plan-ahead order," said Nigel Travis, Papa's John's president and chief executive officer. "Now, all of our customers from Hawaii to Maine can enjoy the convenience of ordering pizza through papajohns.com, no matter the time of day or night."

The company said its online orders grew by 50 percent in 2005.

Papa John's vice president information services and eCommerce Glenn West said the company recently streamlined its online ordering service by implementing a "repeat last order" function that allows

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**popular places**

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- ▶ [Pizzeria Classifieds](#)
- ▶ [Toppings guide](#)
- ▶ [Pizzeria Products & Services](#)
- ▶ [Industry Directory](#)
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**company showcases**

(Select a Company)

**news alert**

Interested in receiving our Pizza news headlines via e-mail? Become a FREE member of PizzaMarketplace.com and get the news delivered twice a week!  
[Join PizzaMarketplace.com](#)

**feature story**

▶ [A turnaround begins at Pizza Inn](#)  
The last 20 years of Pizza Inn's storied, 48-year history have been marked by boardroom battles and franchisee discontent. New CEO Tim Taft believes it's now on course for a revival.



## Papa John's online ordering now available 24/7

The company said its online orders grew by 50 percent in 2005.

Papa John's vice president information services and eCommerce Glenn West said the company recently streamlined its online ordering service by implementing a "repeat last order" function that allows customers to receive their last order with just a few keystrokes.

[http://www.pizzamarketplace.com/news\\_story.htm?i=24220](http://www.pizzamarketplace.com/news_story.htm?i=24220)

# The New York Times

ON THE WEB

## *Ordering Takeout Online:*



According to the National Restaurant Association , almost 10 percent of consumers last year placed an order online for takeout or delivery food - **roughly twice the number of two years ago.**

- **Two other factors suggest the timing is right for online delivery services.**
  - **First**, consumers continue to embrace all forms of online shopping, from books to bedspreads.
  - **Second**, search engines and online yellow pages providers have invested heavily in upgrading local search offerings, making it easier to find neighborhood pizzerias and other businesses online.

The background of the slide is a collage of various US dollar bills, including \$5, \$20, \$50, and \$100 denominations, arranged in a pattern. The bills are slightly faded and overlapping.

Do You Want to Grow  
your and *To Go, Delivery*  
or *Catering* Business\$\$

Do you want to save  
money on *Labor*  
*Costs?*



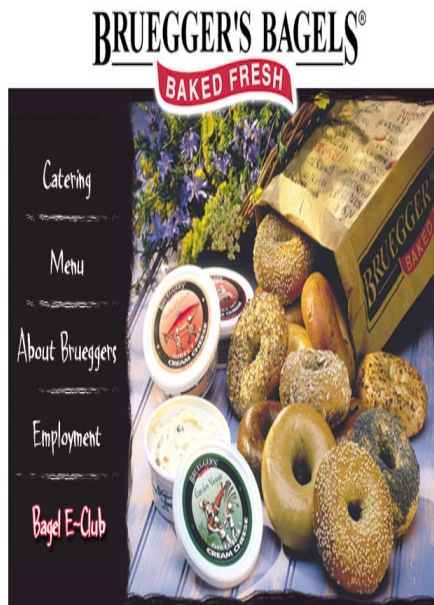
**We will show you how you can  
increase your *To Go* and *Catering*  
business for only  
**\$1.60 / day\***  
(\$50 a month)**

(\*net cost)

Brought to you by

**Paul Abel**

Co-Founder of Bruegger's Bagels  
and Restaurant Profitability  
Magazine in San Diego





Are you paying **30%** of your sales to other companies for  
Corporate orders?

Do they give you your corporate customers information?





ALL YOU NEED IS A FAX MACHINE!!



# Benefits Of On-Line Ordering

## Improve Speed of Service

*No line - No wait*

## Increase Ticket Average

*Virtual suggestive selling feature*

## Always Open

*Receive orders 24 hours a day*

## Order Accuracy

*Customers place their  
own orders online  
Language Barrier*

## Save Labor Costs

*Less phone calls  
during peak periods*

## Keep up with your competition



**Don't Stand In Line -  
ORDER ON-LINE!!**

# Restaurant Chains now offering online ordering



# Why use our System?



- **No Client-Side/Active Scripting:** 95% of all browsers, as well as other software from other vendors that utilize the Internet Explorer core, have revealed severe vulnerabilities in their products with regard to client-side and active scripting. In addition, “spyware” has become an insidious and constantly increasing threat.
- **No Cookies.** Cookies are a method employed by Internet software designers to place certain information onto the computer when a website is visited.
- **No Frames.** HTML frames are spatially defined regions or areas in an HTML page. Each frame in a page holds an individual HTML document.
- **Intuitive and Simple User Interface.** simple and intuitive. It is critical that customers can easily navigate and place orders very efficiently. The GUI was carefully engineered to be nearly **100% browser compatible and cross-platform compliant.**
- **SSL (Secure Sockets Layer) 128-bit Encryption.** A vital feature of AROS is its ability to protect private and sensitive customer data during the order process. Security and safe Internet transmissions concern all users. Security is a major focus of Delphis Software.
- **Order up to 10 Days in Advance.** Many customers, especially pharmaceutical representatives, enjoy the convenience of ordering several days in advance. Those patrons who have extremely busy schedules can use this convenience feature. The system accurately accepts and processes orders for facsimile dissemination up to 10 days in advance of a request, and of course, the order may be placed at any time, day or night
- **Credit Card Number Validation.** AROS has an intrinsic algorithm that checks and validates that a credit-card number has been correctly entered by the customer.
- **Rewards Program:** Design your own rewards program. Example, Spend \$ 200.00 get \$10.00 off next order
- **Directions:** We will provide detail directions from your store to your customers address
- **Free E-mail Marketing:** send email free to customers based on anniversaries, birthdates, order amount, last order date, etc
- **24/7/365 Customer Support**

# Ordering Engine Sample

See an example of our Online Ordering Engine on the following slides.



Click "Order Online" Button



# HAVING AN EVENT? QUIZNOS SUB CATERERS

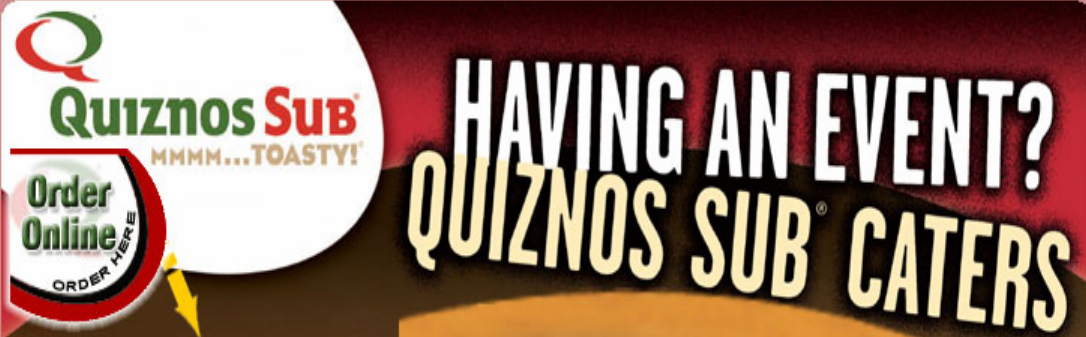
Home

**Order Online**  
CLICK HERE

**Join eclub**

**View Menu**





Current Date/Time: 1/12/06 2:13:37 PM

Quiznos Sub®  
MMMM...TOASTY!

9430 Scranton Rd, San Diego, CA, 92121

Today's Online Schedule: 1/12/06

Lunch: 10:00 AM - 4:00 PM

Dinner: 4:00 PM - 7:00 PM

Status: Open For Lunch

Select Time

First, Let's select a date and time for your order.

Pick-Up Date

Thursday, January 12, 2006

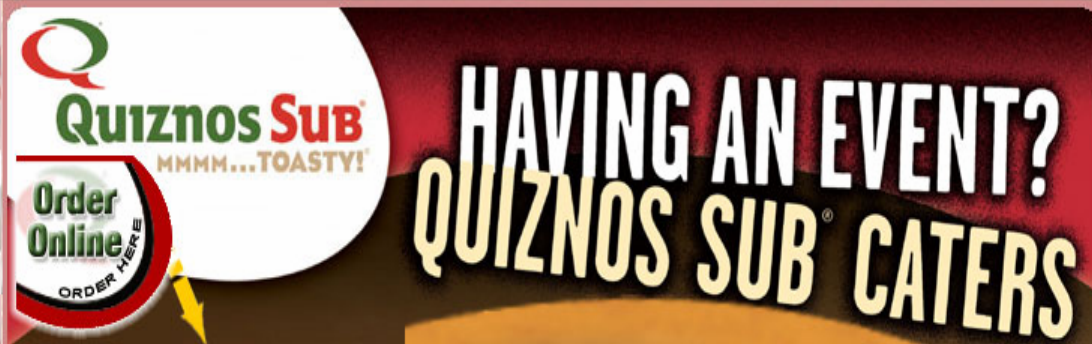
Pick-Up Time

2:45 PM

Select Pick-Up Date

START MY ORDER

[FORGOT YOUR PASSWORD?](#)



Current Date/Time: 1/12/06 2:15:01 PM

Quiznos Sub<sup>®</sup>  
MMMM...TOASTY!

9430 Scranton Rd, San Diego, CA, 92121

Online Schedule For: January 12, 2006  
 Lunch: 10:00 AM - 4:00 PM  
 Dinner: 4:00 PM - 7:00 PM  
 Ordering From Lunch Pick-Up Menu

**Pick-Up Requested for January 12, 2006 at 2:45 PM**  
 Please complete your order within 13 minutes

Click On The Items You Want To Order  
 Do not use browser's 'BACK' button. Click links on pages only.

\*\*\* [Click Here To Duplicate A Previous Order](#) \*\*\*

For Repeat Orders

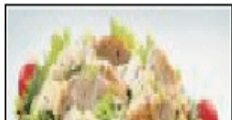


Please complete your order within 15 minutes  
Click On The Items You Want To Order  
Do not use browser's 'BACK' button. Click links on pages only.

\*\*\* [Click Here To Duplicate A Previous Order](#) \*\*\*

<p><b>Jump To Category</b>            CRAVEABLE SALADS            FRESH SOUPS            TOASTY STEAK SUBS            TOASTY TURKEY SUBS            TOASTY CHICKEN SUBS            LITE SELECTION            SIGNATURE CLASSIC SUBS            TOASTY CLUB SUBS            VEGGIE AND CHEESE SUBS            REAL DEAL SUBS            DRINKS            DESSERTS AND SIDES            KIDZ OPTIONS            PARTY PLATTERS            PARTY DESSERT TRAYS            LUNCH BOX AND BAGS            * <a href="#">RECALL PAST ORDER</a> *</p>	<p><b>Store Hours</b>            MON - FRI            10AM - 7PM            SAT            11AM - 4PM            SUNDAY CLOSED</p> <p>For Large Party orders Please call 858-550-5959 for options.</p>
---	--

**CRAVEABLE SALADS** [Top](#) [Display By Category](#)



**TOASTY STEAK SUBS** [Top](#) [Display By Category](#)



All subs are served on white or wheat bread unless otherwise specified.

**11. Black Angus Steak** - Small. On Rosemary Parmesan Bread. Black Angus steak, mozzarella, cheddar, mushrooms, sauteed onions, Honey Bourbon Mustard and Zesty Grille Sauce. - 5.99

- (Make it a Regular add 2.20)
- (Make it a Large add 4.50)
- (Make it a Flat Bread add 0.80)
- (Toasty Combo with Chips add 1.99)
- (Bag of Chips add 0.99)
- (Toasty Combo with a Cookie add 1.99)
- (A Cookie add 1.09)
- (Toasty Combo with Side Salad add 1.99)
- (A Brownie add 1.69)

**TOASTY TURKEY SUBS** [Top](#) [Display By Category](#)




All subs are served on white or wheat bread unless otherwise specified.

Quiznos Sub®  
MMMM...TOASTY!

9430 Scranton Rd, San Diego, CA, 92121

Pick-Up Requested for January 12, 2006 at 2:45 PM  
Complete Your Order Within 10 Minutes

[Qty]	Menu Item	Description	Price
1	Black Angus Steak		5.99

Small. On Rosemary Parmesan Bread. Black Angus steak, mozzarella, cheddar, mushrooms, sauteed onions, Honey Bourbon Mustard and Zesty Grille Sauce.

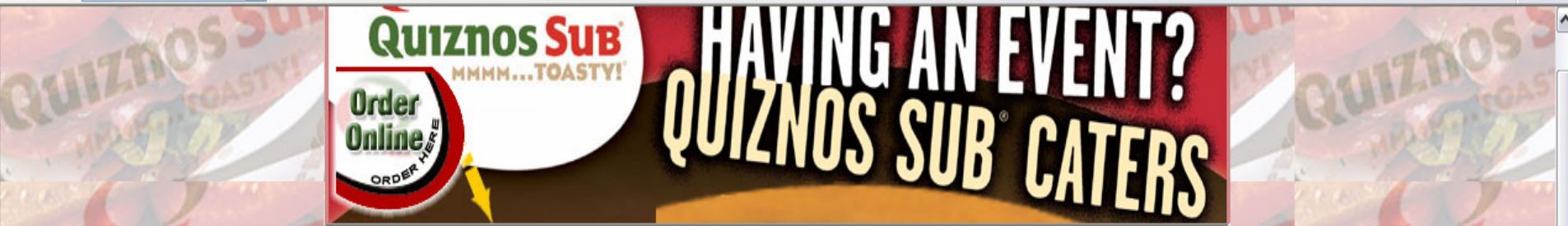
Food Choices

NONE

Select Options

Suggestive Selling Feature

- Make it a Regular? - No
- Make it a Large? - No
- Make it a Flat Bread? - No
- Toasty Combo with Chips? - No
- Bag of Chips? - No
- Toasty Combo with a Cookie? - No
- A Cookie? - No



Current Date/Time: 1/12/06 2:19:32 PM

Quiznos Sub<sup>®</sup>  
MMMM...TOASTY!

9430 Scranton Rd, San Diego, CA, 92121

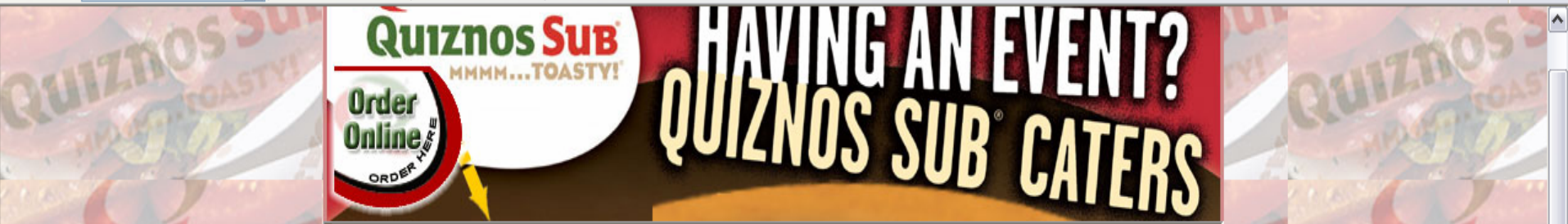
Pick-Up Requested for January 12, 2006 at 2:45 PM  
Complete Your Order Within 9 Minutes

Remove	Menu Item	Description	Price
<input type="checkbox"/>	1. [1] Black Angus...	Small. On Rosemary Parmesan Bread. Black A... Options: Toasty Combo with Chips, A Brownie	9.67

Sub Total	9.67
Tax	0.75
Total	10.42

Order Summary

[REMOVE ITEM\(S\)](#)      [CONTINUE ORDERING](#)      [CHECK OUT](#)



Current Date/Time: 1/12/06 2:20:12 PM

Welcome To Secure Check Out  
Please Sign In  
Complete Your Order Within 8 Minutes

**New Customer**

If you are new to ordering online with Quizno's Subs, please take a moment to create an account. It is quick and simple. When you are done, we can complete your order.

[NEW USER](#)

**Returning Customer**

858  Area Code/Phone  
 Password

[SIGN IN](#)

[FORGOT YOUR PASSWORD?](#)





Current Date/Time: 1/12/06 2:20:42 PM

Welcome To New Accounts  
All Fields Must Be Completed  
Complete Your Order Within 8 Minutes

Internet Trace IP: 63.202.253.254 at 1/12/06 2:20:42 PM

Please Note

If you receive the message, 'Account Already Exists' after completing this form, you already have an account for the phone number entered. Click '**FORGOT YOUR PASSWORD?**' below or contact us for help at 1 858 550 5959. You agree to Terms of Use by creating an account.

[FORGOT YOUR PASSWORD?](#)

\*\* Denotes required information

Billing Telephone Number

858  \*\* Area Code/Phone

Name Information

\*\* First Name (letters only)



\*\* City  
 \*\* 2-Letter State  
 \*\* 5-Digit Zip Code  
 Nearest Cross Streets

Email Information

\*\* Email Address  
 \*\* Type Email Again

Password Information

\*\* Password (6 character minimum)  
Note: Passwords Are Case Sensitive  
 \*\* Type Password Again

Optional

Month  Day  Birth Date  
Month  Day  Wedding Anniversary


How Did You Hear About Online Ordering?

Occasionally, send information on discounts and specials

[SIGN ME UP](#)

New Customers  
Sign Up Here

San Diego, CA (858) 550-5959



Current Date/Time: 1/12/06 2:24:33 PM

## Your Account Has Been Created

Please complete your order within 4 minutes

**Name:** Tara Smith  
**Phone:** 619 204--6500  
**Email:** tsmith@aol.com

Thank you Tara, your new account has been successfully created. You can now enjoy the convenience of ordering online.

A confirmation email has been sent to tsmith@aol.com.

You have 4 minute[s] remaining to complete this order. Click **FINISH CHECK OUT** below to select a payment method and give us any special instructions about your order.

[FINISH CHECK OUT](#)





Address [http://quiznossv.com/content\\_1/order\\_online.html](http://quiznossv.com/content_1/order_online.html) Go Links

Google Search 8 blocked Check AutoLink AutoFill Options

Name: **Paul Smith**  
 Phone: **(619) 204-6500** [Billing Number]  
 You have **0** previous online orders  
**tsmith@aol.com** Email Address

Immediate Contact Number  
**619 204 6500** Area Code/Number  
 Order may be delayed if we cannot reach you

Current Address

<input type="text"/>	<b>Business Name</b>
<input type="text"/>	<b>Apartment Name</b>
<b>746 Bovet Pkwy</b>	<b>Street Address</b>
<input type="text"/>	<b>Apt or Suite Number</b>
<b>San Diego</b>	<b>City</b>
<b>CA</b>	<b>2-Digit State</b>
<b>92134</b>	<b>5-Digit Zip</b>
<input type="text"/>	<b>Cross Streets</b>

Secure Payment Information

Credit Card<sup>1</sup>
 Cash
  Check<sup>2</sup>
 Bill Us<sup>2</sup>

Credit Card Number    Month  Year  Expiration

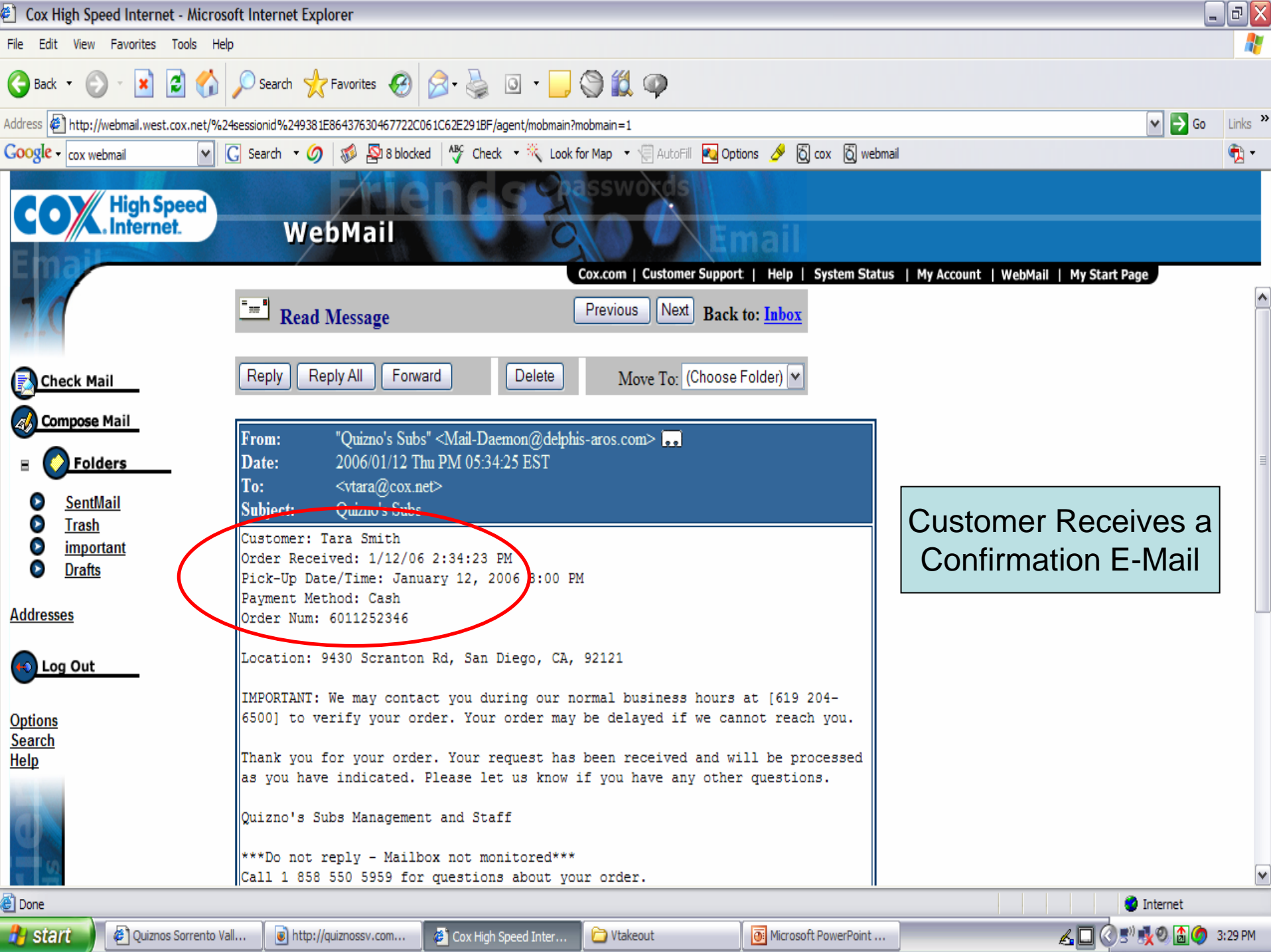
Card Holder's Name

Card Billing Address [Addr, City, State, Zip]

Enter Card Billing Address If Different Than Above

\*Card must be present at time of Pick-Up\*





# WebMail

Cox.com | Customer Support | Help | System Status | My Account | WebMail | My Start Page

Read Message

Previous Next Back to: [Inbox](#)

Reply Reply All Forward Delete Move To: (Choose Folder)

**From:** "Quizno's Subs" <Mail-Daemon@delphis-aros.com>  
**Date:** 2006/01/12 Thu PM 05:34:25 EST  
**To:** <vtara@cox.net>  
**Subject:** Quizno's Subs

Customer: Tara Smith  
Order Received: 1/12/06 2:34:23 PM  
Pick-Up Date/Time: January 12, 2006 8:00 PM  
Payment Method: Cash  
Order Num: 6011252346

Location: 9430 Scranton Rd, San Diego, CA, 92121

IMPORTANT: We may contact you during our normal business hours at [619 204-6500] to verify your order. Your order may be delayed if we cannot reach you.

Thank you for your order. Your request has been received and will be processed as you have indicated. Please let us know if you have any other questions.


Quizno's Subs Management and Staff

\*\*\*Do not reply - Mailbox not monitored\*\*\*  
Call 1 858 550 5959 for questions about your order.

Customer Receives a Confirmation E-Mail

# The Fax Arrives

12/02/2005 08:19PM

  
Food Order

Questions? Call (858) 947-3298 [Cust. ID#: 1042]

Sample Italian  
125 Tenth St, Atlanta, GA, 30309  
Store Phone: 1 888 369 9013  
Fax/Email: 1 858 947 3245

<<< Delivery Date/Time: December 2, 2005 8:30 PM >>>

Customer: Tanya Abel [15 Previous Online Order(s)]  
Address: 4625 Belvista ct  
City: San Diego, CA 92130  
Phone: 858 232 5522  
Email: tabel@san.rr.com  
Cross Street: Intermezzo  
Order Received: 12/2/05 8:19:01 PM  
Order Num: 5120273070

-----Rewards Program Info-----  
Previous Point Balance: 1076  
Past Points Redeemed: 147  
Points Earned Today: 10  
Points Redeemed Today: 10  
New Point Balance: 1076  
\*\*\* Discount order by \$10.00 \*\*\*

Payment Type:  
ON ACCOUNT

-----Order Summary-----  
\*\*\*NOTE THE QUANTITY [QUAN:] NEEDED ON EACH ITEM\*\*\*

1. [4] TERIYAKI CHICKEN PIZZA [From:12/4/05 at 5:15 PM] 33.60  
Catg: C008/GOURMET PIZZA
2. [5] TERIYAKI CHICKEN PIZZA [From:12/4/05 at 5:15 PM] 42.00  
Catg: C008/GOURMET PIZZA

Sub Total: 75.60  
Tax: 6.03  
Service Fee: 0.35  
Divry: 3.00  
Total: 84.98

\*\*\* IMPORTANT NOTE: Order contains item[s] copied from a previous order. \*\*\*  
\*\*\* Please verify availability/price. See date/time next to Item Name. \*\*\*

Restaurant Receives  
Order via Fax

Earned  
Reward



Sample Deli  
11300 Sorrento Valley Rd, San Diego, CA, 92121 Store Phone: 1 888 369 9013  
Fax/Email: 1 858 947 3245

-----  
<<< Pick-Up Date/Time: October 24, 2005 12:00 PM >>>  
\*\*\* NOTE! Order requested is a future date! \*\*\*  
-----

Customer: Tanya Abel [New Online Customer]  
Address: 4636 Serenata Place  
City: San Diego, CA 92130  
Phone: 858 232 5522  
Email: tabel@san.rr.com  
Order Received: 10/22/05 11:50:33 AM  
Order Num: 5102242046

Restaurant Receives  
Order via E-Mail

Payment Type:  
CASH

-----Order Summary----- \*\*\*NOTE THE QUANTITY '[QUAN:]' NEEDED ON EACH ITEM\*\*\*

1. [1] Cobb Salad 7.75  
Catg: C006/Salads  
With: Ranch  
Note: no bacon - dressing on the side
2. [1] Charlie Chaplin 6.75  
Catg: C004/Hot Pastrami Sandwiches

Comments: Mary will pick up

Sub Total: 14.50  
Tax: 1.14  
Total: 15.64

ACCT[1042]  
REST[1028/VTS0]

# Restaurant Receives This E-mail – See Directions.

<<< Delivery Date/Time: October 24, 2005 12:15 PM >>>  
\*\*\* NOTE! Order requested is a future date! \*\*\*

Customer: Tanya Abel [1 Previous Online Order(s)]  
Address: 4636 Serenata Place  
City: San Diego, CA 92130  
Phone: 858 232 5522  
Email: tabel@san.rr.com  
Cross Street: Intermezzo  
Order Received: 10/22/05 11:54:31 AM  
Order Num: 5102242761  
Payment Type:  
BY CHECK

-----Order Summary----- \*\*\*NOTE THE QUANTITY '[QUAN:]' NEEDED ON EACH ITEM\*\*\*

1. [1] Marvin the Martian 6.75  
Catg: C004/Hot Pastrami Sandwiches
  2. [1] Esther Williams 5.75  
Catg: C009/Cold Favorites
  3. [1] Franks Favorite 6.75  
Catg: C006/Salads
  4. [1] Franks Favorite 6.75  
Catg: C006/Salads  
With: Bleu Cheese
- Sub Total: 26.00  
Tax: 2.05  
Dlvry: 1.50  
Total: 29.55

Directions to Customer

-----Directions-----

**1:Start out going NORTHWEST on SORRENTO VALLEY RD toward TRIPP CT.0.9 miles 2:Turn RIGHT onto CARMEL MOUNTAIN RD.0.6 miles 3:Turn LEFT onto EL CAMINO REAL.1.1 miles 4:Merge onto TED WILLIAMS PKWY / CA-56 E.1.1 miles 5:Take the CARMEL COUNTRY ROAD exit- EXIT 2.0.3 miles 6:Turn LEFT onto CARMEL COUNTRY RD.0.4 miles 7:Turn RIGHT onto CARMEL MISSION RD.0.1 miles 8:Turn RIGHT onto CARMEL CENTER RD.0.1 miles 9:Turn RIGHT onto INTERMEZZO WAY.0.1 miles 10:Turn LEFT onto SERENATA PL.<0.1 miles 11:End at 4636 Serenata Pl**

**DIS: 5.17 miles  
ETA: 11 minutes**

# Back Office Software

## Order Manager

Review orders, reports, statistics...

## Restaurant Builder

Review, modify menus, set hours...

# Order Management System

Order Manager - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Refresh Print Mail News RSS Feeds

Address <https://delphis-aros.com/cgi-win/admin/doworderreview.exe> Go

Google Search PageRank 41 blocked Check AutoLink AutoFill Options

Log Out

**Order Management System**  
Please Log In

Account

User Name

Password

You hereby accept our [Terms of Use](#) by entering

[ENTER AROS](#)

**Warning:** Explicit authorization required to enter. All activity at this website is recorded and time-stamped with your IP address [71.138.253.241] and other data. All instances of unauthorized, illegal or malicious activity will be reported and vigorously pursued with the appropriate legal authorities.

Log Out

Copyright © 2000-2005 Delphis LDG, Inc. All Rights Reserved.  
Private Area: Authorized Access Only  
[Terms of Use](#) [Privacy Policy](#)

Done Internet

start Inbox - ... Vtakeout Microsof ... Order M...

7:55 PM

# Advanced Reports

Order Manager - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Refresh Print Mail News RSS Feeds

Address <https://delphis-aros.com/cgi-win/admin/doworderreview.exe> Go

Google Search PageRank 41 blocked Check AutoLink AutoFill Options

**Log Out**

Current Date/Time: 11/3/05 7:57:28 PM [IP: 71.138.253.241]

**Vtakeout.com Order Management System [1042]**  
Advanced System Statistics

Select Summary Time Period

Start Date [ ] [ ] [ ]

End Date [ ] [ ] [ ]

Select Analyze Patrons Option

- Dollar Amount [Time Period Optional]
- Birth Date/Anniversary in Selected Time Period
- New Patrons in Selected Time Period
- Full Patron Analysis [Time Period Ignored]

[ ] Apply Zip Search to Above [Comma Separated]

[CANCEL](#)   [SUMMARY](#)   [LAST SUMMARY](#)   [ANALYZE PATRONS](#)   [FAXES/CALLS](#)

Click only once and wait. Calculations may take a few minutes.

**Log Out**

Done Internet

start | Inbox - ... | Vtakeout | Microsof ... | Order M... | 7:57 PM

# Customer List

Order Manager - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Refresh Print Mail News RSS Feeds

Address <https://delphis-aros.com/cgi-win/admin/doworderreview.exe> Go

Google Search PageRank 41 blocked Check AutoLink AutoFill Options

## Vtakeout.com Order Management System [1042]

### Order Review

[AUTO REFRESH](#)   [RESTAURANTS](#)   [HOURS](#)

Welcome! Your Last Order Manager Login: 11/3/05 10:49:40 AM

Name	Dispatch	Cust. Conf.	Rest. Conf.	Payment	Rqstd. Del.	Actual Del.
* <a href="#">Osten, Darren</a> P S 11/3/05 11:03 AM D	11:14 AM Delivery	11:14 AM Online	11:14 AM Sent FS	11:14 AM CS 760 724 6827	12:30 PM 5110339820	12:30 PM Sample Del
<a href="#">Osten, Darren</a> P S 11/3/05 11:21 AM D	11:24 AM Delivery	11:24 AM Online	11:24 AM Sent FS	11:24 AM CK 760 724 6827	12:30 PM 5110340913	12:30 PM Sample Del
<a href="#">Osten, Darren</a> P S 11/3/05 11:43 AM D	11:45 AM Delivery	11:45 AM Online	11:45 AM Sent FS	11:45 AM CS 760 724 6827	04-Nov-05 5110342202	12:00 PM Sample Del

---

### Operational System Status

Total Orders: 2	Pending Orders: 0	On-Time Deliveries: 2	Total Delivered: 2
Online Orders: 2	Pending Late: 0	Late Deliveries: 0	Total Take-Out: 0

### Master Record Retrieval

Tele <input type="text" value="888"/> <input type="text"/> INF	Name <input type="text"/> GET	Bus <input type="text"/> SEEK	Date/OID <input type="text"/> FIND
--	-------------------------------	-------------------------------	------------------------------------

QUICK SUMMARY   ADVANCED REPORTS   ADMIN

Done Internet

start   Inbox - ...   Vtakeout   Microsof ...   Order M...   7:56 PM

# Analyze Patrons

Order Manager - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address <https://delphis-aros.com/cgi-win/admin/doworderreview.exe>

Google Search PageRank 41 blocked Check AutoLink AutoFill Options

**Log Out**

Current Date/Time: 11/3/05 7:58:16 PM [IP: 71.138.253.241]

## Vtakeout.com Order Management System [1042]

### User Analysis

Customer Profile

Total Customers: 8  
[Orders: 7]  
[Non Orders: 1]

1-30 Days [6]	<a href="#">Excel List</a>	<a href="#">Email List</a>	<a href="#">Text List</a>	<a href="#">[Send Email]</a>
31-60 Days [0]	<a href="#">Excel List</a>	<a href="#">Email List</a>	<a href="#">Text List</a>	<a href="#">[Send Email]</a>
61+ Days/No Orders [2]	<a href="#">Excel List</a>	<a href="#">Email List</a>	<a href="#">Text List</a>	<a href="#">[Send Email]</a>
All Customers [8]	<a href="#">Excel List</a>	<a href="#">Email List</a>	<a href="#">Text List</a>	<a href="#">[Send Email]</a>

Note: Only Opt-In customers in email lists

Zip Code Analysis

Total Zips: 7  
Total Patrons: 8  
Total Orders: 13  
User/Zip Ratio: 1.1:1  
Order/User Ratio: 1.6:1  
Amnt/Order Ratio: 29.40:1  
Amnt/User Ratio: 47.80:1

Done Internet

start Inbox - ... Vtakeout Microsof... Order M...

7:58 PM

Below are estimated costs and manpower projections for engineering a typical online ordering system in-house.

- Development/Non-Reoccurring Costs and Manpower (9-18 Months) –
- Set up Fee \$80,000.00 - \$100,000.00
- Project Manager 1 Person
- Development Engineers 1 – 2 Persons
- Technical Assistant 1 Person
- Computers/Equipment \$25,000 - \$50,000
- Menu Data Entry 2 Hours per Store
- Trainer (To Train Staff) 100 Hours
- Misc. (Printing, travel, etc.) Based on Chain Size
- Yearly Recurring Costs and Manpower (After Implementation) - +/- \$ 95,000.00 annually
- \*Based on 10 orders/day per restaurant\*
- Project Manager 1 Person
- Development Engineers 1- 2 Persons
- Technical Assistant 1 Person
- Support Staff 1 – 2 Persons
- Fax Progression Monitors 2 Persons per 200 Stores (11am -11pm)
- Additional Equipment/Repairs/Parts \$1,500 - \$5,000
- Computer Facilities \$24,000
- Telephone Lines (Fax Transmissions) 1 Line per 15 Stores
- Menu Changes/Modifications 120 Hours
- Trainer (To Train Staff) 50 Hours
- Misc. (Printing, travel, etc.) Based on Chain Size



## ONLINE ORDERING ENGINE

**One Time Set up fee**

**Reg. \$ 595.00**

**Your cost only \$499.00**

### **Includes:**

- 1. Creating regular plus catering menu ordering engine**
- 2. Optimizing menu to increase ticket Avg.**
- 3. Upload images.**
- 4. Custom Data Base: customer information and orders available for marketing and record keeping.**
- 5. Rewards Program – custom per location**
- 6. Program Fax/e-mail & text message order notification system**



### **Monthly Payment**

- \$ 55.00/month (Online ordering software plus custom database)
- 0.35c per fax fee (Option to add fee to customers order)

# System Summary

- **Online Ordering Engine.** (No Client-Side/Active Scripting)
  - Any Browser can view menu. (Firefox, Safari etc..)
  - Includes food images
  - Virtual suggestive selling feature .
- **Orders arrive by:**
  - Fax, E-mail & Text Message
- **Direction on every delivery order.**
- **Back Office Database module**
- **Advanced Reports module**
- **Rewards/loyalty program**
- **E-mail customers**
- **24/7/365 service**
- **And More.....**

Don't Stand In Line -  
ORDER ON-LINE!!



 **VTakeout.com**  
VIRTUAL ORDERING



# The Gold Solution!

**YOUR OWN VIRTUAL MARKETING  
DEPARTMENT**

**Imagine walking in your store and finding \$\$\$ CATERING \$\$\$  
orders on your fax machine!**

## **HOW DOES THIS WORK?**

When you sign up for [VTakeout.com](http://VTakeout.com) and [Vemails.net](http://Vemails.net) our system automatically sends your customers an e-mail that contains a picture of your catering tray or "Office Pak". The secretary then clicks on the "Order Online" button, places the order.....you receive the fax.

**ITS THAT EASY!! YOU OWN VIRTUAL MARKETING DEPARTMENT**

**Net Cost of only \$ 99.00 / Month\***



# Virtual E-mail Marketing Solutions

## ONLINE ORDERING ENGINE

### One Time Set up fee

Reg. \$495.00

### Your cost only \$299.00

- Starting at just \$40.00 a month for one location, the full-service email marketing suite, includes up to 2500 e-mails to 500 guests (500 x 5 times/month)
  - Additional plans available
  - Database management and hygiene - Included
- Branded print and online list building tools –
  - Birthday Club.
  - Anniversary Club / Office Pak
  - Welcome Letter
- Customer data entry and segmentation by location .12c per entry.
- Custom campaign creation based on your needs - \$95.00 per template creation.





# It's Not Too Late-Buy Your Panera Card Today!

**The Everyone's Favorite Holiday Gift.**  
**Panera Card®:**  
 The gifts have been purchased, the presents wrapped. But there's still that one person (or maybe two or three) who you can't quite find that perfect gift for. Then it hits you. The Panera Card is the ideal gift that anyone on your holiday list can enjoy.

With over 800 locations nationwide, picking one up for that special someone has never been easier. Furthermore, if you purchase your Panera Card online at [www.panerabread.com](http://www.panerabread.com) before December 16th, free standard shipping is our gift to you. Whether in person or online, let Panera Bread make your holidays a little brighter!

For store locations [click here](#).



**Panera offers free high-speed wireless Internet access in most of our bakery-cafes.** So, sit back, relax and enjoy our freshly made sandwiches, salads and coffee while you go online.



**Paul Abel**

**From:** Bruegger's Bagels San Diego [tarenson@brueggers.com]  
**Sent:** Monday, January 02, 2006 4:25 AM  
**To:** Paul Abel  
**Subject:** Welcome to Bruegger's San Diego Bagel E-Club



Dear Paul,

Welcome to the Bruegger's San Diego Bagel E-Club!

We're pleased you've decided to become a member.

We've included a copy of our Bagel Do's and Dont's for your reading pleasure as you're enjoying one of our fresh Bruegger's bagels, and be sure to watch your in-box for our monthly newsletters and special offers and discounts available exclusively via e-mail.

Thank you for joining!

Bagel Do's and Dont's

- Do make sure to keep your cool bagels in the special plastic Bruegger's Freshness Bag provided
- Do slice your bagels before freezing them, or ask someone at Bruegger's to slice 'em for you
- Don't put your Bruegger's Bagels in the fridge
- Don't nuke your bagels (nuking is not bagel-friendly!)
- Don't place your Onion, Garlic or Everything Bagels in with the milder flavored bagels (unless you want everything to taste like onion & garlic!)
- Don't just leave your Bruegger's Bagels out on the counter (our bagels do not contain preservatives, thankfully!)
- It's OK to store your bagels at room temperature (sealed in a Freshness bag)

**BRUEGGER'S BAGELS®**  
**BAKED FRESH**  
*Totally completely obsessed with freshness*

only **99¢** with this coupon

Bruegger's  
Travel Mug  
*(with coffee)*

Not valid with any other offer. One per customer. Limited time offer.



**Make it a Combo – Add \$2.00!**

Choice of:

- Petite Greek
- Petite Caesar
- Cup of Soup
- Potato Wedges

*and a 16 oz Drink*



**\$5 OFF \$20**



**With this coupon save \$5 off any purchase of \$20 or more**

This offer is not valid with the Family Combo Meal or special promotion.

Not to be combined with any other offer or discount.

Limit one coupon per visit per person. Dine-In or Take-Out only.

Offer expires: 11/30/05. Coupon Code: 21

You have received this email because you have previously signed up to receive information regarding Pat & Oscar's

**FREE SHIPPING**

# Online Ordering System Promotion Kit



Only **\$99**  
[Order Now](#) →



# **Need A Website??**

**No Problem!!**

## No Website? No Problem!

### Includes:

- Custom Website
- Order Online Button
- Apply for Jobs online
- Customer online comment card.
- Location Map
- Download location menu (pdf)
- Contact Us – Customers can e-mail you directly from website.
- Admin Page – Retrieve customer comments as well as Employment Applications.

**Add a Personalized Website  
For only \$ 399.00**



**Quiznos Sub**  
MMMM...TOASTY!

# HAVING AN EVENT? QUIZNOS SUB CATERERS

Home

Order Online  
CLICK HERE

Join eclub

View Menu

Apply Online

Take Survey

Contact Us

Directions

**REAL DEAL SUBS & COMBOS**

Moreho  
Mira Me

Quiznos Sorrento Valley • 9430 Scranton Rd. #104 • San Diego, CA 92121 • Tel: (858) 550-5959 • Fax: (858) 550-5905

## No Website? No Problem!

### Includes:

- Custom Website
- Order Online Button
- Apply for Jobs online
- Customer online comment card.
- Location Map
- Download location menu (pdf)
- Contact Us – Customers can e-mail you directly from website.
- Admin Page – Retrieve customer comments as well as Employment Applications.

**Add a Personalized Website  
For only \$ 399.00**



... and catering for any occasion.



# The Platinum Solution

**The Platinum Package**

platinum



**The Gold Solution** + Marketing team

=

**The Platinum Solution**

A team of Professionals will promote your restaurant to Offices and Businesses surrounding your location

## What We Do?

Provide Employees.

## What You Do?

Decide what offers you want to give away.

Provide Menus

Add for Only  
**\$199.00**

.

Fast Food/Pizza

The Smart Circle™ gets results in short order for Papa John's and other quick serve restaurants.

- Papa John's Pizza
- Pizza Hut
- Domino's Pizza
- Hungry Howie's
- Godfather's
- Subway
- Quizno's
- Sonic
- Dairy Queen
- Rosati's



**Smart advertisers find more sales in the circle**

# Contact Information

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